

QUICKSTART • DATASHEET

# QuickStart Project Delivery

Get the key facts about our proven QuickStart plan underpinned by an experienced Rapid Deployment Team. Move to Cloud faster, more affordably and with less risk.

**Qubix**

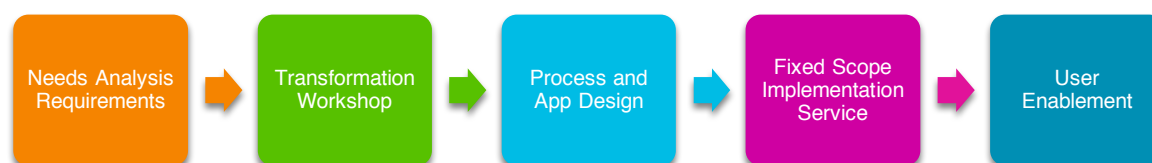
# Your journey in safe hands.

## QuickStart your Cloud Journey with a proven methodology delivered by a great team.

If you are implementing or plan to deploy an Oracle cloud solution, we offer a uniquely flexible model that can rapidly deliver the right outcome for you. Our comprehensive QuickStart program delivered by one or more of our experienced Rapid Deployment Team can be tailored to focus on delivering your business outcomes.

### What is Cloud QuickStart Program?

Qubix Talent Solutions has created QuickStart prepackaged solution to deployed your Oracle Cloud application **quickly**, **predictably**, and **affordably**. It consists of five core components:



#### Needs Analysis Survey

In the first phase of the project, we have you complete our unique Needs Analysis Bot (NAB), an app that automates and streamlines the assessment of your key requirements. Based on our experience we know exactly what information we need to understand. Your requirements to equip us to move to the next steps.

#### Transformation workshop

Based on your results from the NAB we work with you to review your processes and advise on what you should be addressing to align your business processes with ‘best in class’ planning and budgeting processes. This is aimed at improving your business processes.

#### Process and app design

In this phase, we start translating your improved business processes to an application design. We will start building your planning application framework which consists of defining plan types, periodicity of your planning processes, top down vs bottom up and other planning best practice disciplines.

### Fixed scope implementation services

Based on the previous workshops, we will have defined the business dimensions and now configure these dimensions and their attributes in the Cloud. Your Chart of Accounts, Entity structure, Product lists will be configured based on your planning business requirements.

### User enablement

We pride ourselves on our ‘guidance consulting’ ethos so that you as a business can learn from us at every step of the implementation. But we also understand that user adoption drives true value to we will deliver a user enablement workshop to make sure your return on investment

**Our QuickStart projects are delivered by our cloud specialist Rapid Deployment Teams. The result is fast and predictable solution deployments. The greatest value to our clients is that there are no surprises and costs are minimized.**

## What is a Rapid Deployment Team?

It’s the next generation of project resourcing. It’s pre-selected, proven, ready to go teams of highly skilled cloud experts, following a proven methodology, ready on-demand for your project.

They are hand-picked by Qubix because they are practitioners who follow the Qubix Cloud Journey Method - which has delivered 100% success in all of our Oracle cloud projects<sup>1</sup>.

So whether you want us to augment your team, or provide the complete team, we can scale to your needs.

### Top Benefits of Qubix rapid deployment teams

1	Cloud proven
2	Flexible
3	Fast to mobilize
4	Cost less than traditional consulting
5	Reduce failure rates
6	Accelerate time to benefit
7	Challengers equipped with best practices
8	Follow proven Qubix Cloud Journey Method
9	Backed by The Qubix Group
10	Work globally

<sup>1</sup> Just ask us for a reference, we have lots of clients who love us.

## Not all teams are made equal.

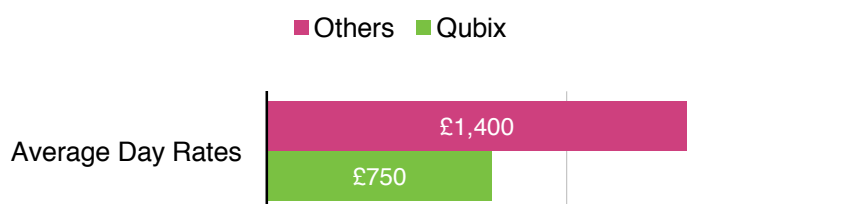
All our team members will be Qubix certified before completing a project. This means:

1. They will have passed all Oracle & Qubix required specializations and certifications.
2. They will have direct cloud project experience.
3. They will have completed the Qubix Way training.
4. They will be practitioners of the Qubix Cloud Journey Methodology.
5. They can setup Qubix CloudBridge.
6. They have access to the Needs Analysis Bot.
7. They have access to Qubix online project delivery platform.
8. They have access to the Qubix Consultant Support desk.
9. They will have access to Qubix knowledge-base and best practice libraries.
10. They meet our culture and professional standards to be ready for you!

At Qubix we are disrupting the consulting model to deliver projects faster, with less risk and **more affordably**.

### PROJECT COST REDUCTION

Source: QTS - Market Rates Benchmarking



Why take a risk finding your own team? Take the risk out of your project by working with Qubix to build your team.

## Your Project Team is Ready

We understand that a decision to move to cloud is a strategic one. We know this because we've advised leading businesses globally on their move to cloud and created the Boarding Pass to Cloud program to share this experience.

We'd love to talk to you about our QuickStart solutions and our Rapid Deployment Teams. We're flexible and happy to provide the one key person you need, or a ready to go team who will deliver your project successfully first time and affordably.

### Why not find out more:

[Visit the Qubix Talent Solutions QuickStart Website](#)

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